

BC BROILER HATCHING EGG COMMISSION

FEBRUARY 2018 NEWSLETTER

INDUSTRY STATISTICS

YTD Hatchability

82.5%

Average Lay Cycle End

58 weeks

Average Breeder Price

Female: \$9.30

Male: \$11.43

2018 Audit Stats

Total Premises to Audit: 73

Premises Completed: 0

2017 Audit Stats

Premises Remaining: 0

Premises with Corrective

Actions: 4

BARN SPECIFICATIONS UPDATE

The Commission is updating barn specifications in accordance with the new Animal Care Program. If you have not already done so, please read and fill out all information in the template – attached. We will specifically need makes and models for each of the types of equipment you use. Please complete this document and send it back via email to kaitlyn@bcbhec.com.

PULLET PERMIT REMINDER

A reminder that producers who grow their pullets off premise must fill out a pullet permit application. The application must be sent in to Kaitlyn at the office before the pullets are moved. – see attached document

BIOSECURITY SIGNS

There are new yellow and black reflective biosecurity signs being given out. Please display one on each gate into your premise.

AUDIT MONTH CHANGES

We will be doing some adjustments to the annual audit schedule. Please be prepared as this may impact your audit month.

SAVE THE DATE

There is a Biosecurity in Hatching Eggs Workshop on March 16, 2018. More information to come.

ATTACHMENTS

Producer Barn Specifications

Producer Informational Document – Pullet Permit Application, Pricing Letter from Chair, Spiking Male Memo, ACP Backgrounder Memo, CFC's AMU Magazine Article, CHEP CPTPP Message, NAFTA Update, Bridging the Gap Promo.



Pricing Orders

Period	Live Chicken	Hatching Eggs	Saleable Chicks	Day-Old Broiler Chicks
A-142	158.51¢/kg	528.73¢/doz	55.08¢/chick	72.01¢/chick
A-143	160.11¢/kg	535.71¢/doz	55.80¢/chick	74.74¢/chick
A-144	160.41¢/kg	532.11¢/doz	55.43¢/chick	74.36¢/chick
A-145	160.70¢/kg	532.74¢/doz	55.49¢/chick	74.43¢/chick
A-146	163.53¢/kg	525.72¢/doz	54.76¢/chick	73.70¢/chick
A-147	158.00¢/kg	517.98¢/doz	53.96¢/chick	72.89¢/chick
A-148	155.50¢/kg	510.77¢/doz	53.21¢/chick	72.14¢/chick

Production Cycles

Period	Start Date	End Date
A-142	Feb 19, 2017	Apr 15, 2017
A-143	Apr 16, 2017	Jun 10, 2017
A-144	Jun 11, 2017	Aug 05, 2017
A-145	Aug 06, 2017	Sep 30, 2017
A-146	Oct 1, 2017	Nov 25, 2017
A-147	Nov 26, 2017	Jan 20, 2018
A-148	Jan 21, 2018	Mar 17, 2018



Application for Pullet Growing Permit

Please refer to the Consolidated Order of April 1, 2006. Schedule 2, Part III, Section 11:

11. *To ensure that:*
- (a) *all pullet production facilities are inspected and meeting standards; and*
 - (b) *all placements are registered, for disease outbreak response, with the Commission;*

Producers must apply for a permit from the Commission to place broiler breeder pullets on a production facility other than their own. This application must be applied for prior to the setting of eggs at the hatchery for that parent flock. Changes in pullet flock placement, when necessary, will be accepted with prior notification to the Commission.

The Commission must receive this application a minimum of 60 days before projected placement date. On approval of this application, a permit will be issued and copies provided to the Producer, the Pullet Facility and the Hatchery.

Date: _____

Hatching Egg Farm Name: _____

Pullet Facility Information:

Farm Name	
Contact Name	
Mailing Address	
Barn Address (If Different from Mailing)	
Premise ID Number	
Sub-Premise Number	
Phone Number	
Email Address	
Projected Date of Placement	
Projected Date of Pullet Transfer to Lay Barn	
Number of Birds to be Placed	



February 2, 2018

Dear Hatching Egg Producers,

A few comments about the pricing issue.

In the 1990's, hatching egg pricing was also under major pressure. BCFIRB (then the BC Marketing Board) and government took steps to provide more regulatory authority for the Commission (chick pricing) and to establish the pricing linkage with the Chicken Board.

That gave a level of stability for almost 25 years. Now, it is time to look again at how we price and make sure we have the best possible method for doing that. This may still be an updated linkage but regardless, we will also need a new, defensible COP. Today is more complicated than 25 years ago. The national marketplace alone has changed so much, including the pressure it puts on pricing. As was done back in the 1990's (even if it got tough at times), working with the Chicken Board and other stakeholders is important as we are all part of the same industry.

I was a major contributor to BCFIRB's 1990's review. Now as chair of the Commission, I intend to again bring that same expertise and commitment to the table, this time on behalf of hatching egg producers. Solving the overall issue might take a while but the board and I will continue to look at short-term options and keep you in the loop as we go along.

Regards,

A handwritten signature in black ink that reads "J. K. Collins".

Jim Collins, Chair
BC Broiler Hatching Egg Commission

BC Broiler Hatching Egg Commission

#180 – 32160 South Fraser Way, Abbotsford, BC V2T 1W5 • www.bcbhec.com



MEMO

TO: BC Broiler Hatching Egg Producers
FROM: Stephanie Nelson
DATE: February 2, 2018
SUBJECT: Spiking Male Review

The Spiking Male Review Committee (“the Committee”) is in Phase 2 of the Spiking Male Work Action Plan. The Committee anticipates a recommendation on the future use of spiking males in the Hatching Egg Industry by February 28, 2018. This recommendation once reviewed by the BC Hatching Egg Commission (“the Commission”), will be circulated to Stakeholders for review and comment.

There has been many concerns raised about the interim steps put in place to mitigate risk during flu season. Both the Committee and the Commission would like Producers to be aware of some important pieces of information moving forward.

Participation in the registration of the movement of spiking males is mandatory. The Work Action Plan, Registration documents and information previously circulated are on the Commission’s website, <http://bcbhec.com/news/> . Failing to register the movement of spiking males, even if the birds have been tested, is considered non-compliant and Producers are encouraged to finish the process and register. This is an interim measure that has been supported by the Ministry of Agriculture for all lab testing. That funding support will end on February 28, 2018.

The Committee is also developing spiking male barn criteria. This criteria will be cross referenced with all associated programs inclusive of the Animal Care Program. Should you move forward and build before you have access to this criteria you may face challenges with approval of that facility.

The Committee recommends that all building of spiking make facilities be put on hold until the criteria can be approved and circulated and that Producers use the registration process to remain compliant. If there are any questions or concerns please contact me directly.

Regards,

Stephanie Nelson

Executive Director
BC Broiler Hatching Egg Commission

BC Broiler Hatching Egg Commission



MEMO

TO: BC Broiler Hatching Egg Producers
FROM: Joshua Crossett
DATE: February 2, 2018
SUBJECT: Animal Care Program – Background

The Animal Care Program (ACP) was the result of the Canadian Hatching Egg Producers' (CHEP) commitment "to providing the highest level of animal care." On June 22, 2017 the Board adopted the ACP. The ACP will be integrated with existing on-farm programs, namely the Canadian Hatching Egg Quality (CHEQ™) Program and food safety program.

A significant difference under ACP is that barn capacity will be based on four factors:

- Stocking density – birds that can be placed
- Feeders – number of birds that can be fed
- Waterers – number of birds that can drink
- Nest boxes – number of hens accommodated by nests at peak production

The factor yielding the lowest number of birds is the limiting factor, and barn capacity will be capped by that number.

In recognition of the transition, Producers must have all barn specifications on hand (including make and model of feeders and waterers) and have them verified by on-farm staff. Producers must also complete a checklist with on-farm staff.

Staff will first focus on Producers with unplaceable quota.

Regards,

A handwritten signature in black ink that reads "Joshua Crossett". The signature is written in a cursive, flowing style.

Joshua Crossett, Manager, Finance & Production
BC Broiler Hatching Egg Commission

CFC's AMU magazine is now available!

The first edition of CFC's AMU magazine, AMU Strategy: A Prescription for Change, is available electronically as well as in print!

The magazine is a tool developed to support the implementation of CFC's Responsible [AMU Strategy](#) which seeks to answer the public health threat of AMR, to maintain consumer confidence, and to provide our customers a sustainable means of meeting government and consumer expectations – while protecting animal health.

Chicken Farmers of Canada recently announced our antimicrobial use strategy, which eliminates the preventive use of Category II antimicrobials by the end of 2018, and sets a goal to eliminate the preventive use of Category III antibiotics by the end of 2020. This strategy builds on the industry's elimination of the preventive use of Category I antibiotics in 2014.

The AMU strategy focusses on elimination of the preventative use of antibiotics of human importance, while maintaining antibiotics to treat disease.

The electronic version enables easy browsing from any device with quick access to embedded online resources.

Access a copy today and discover a wide range of topics and perspectives from industry experts relating to AMU in chicken production, including:

- Strategy details and timelines
- The importance of working together and getting involved
- Practical, expert advice on brooding management, managing gut health, cleaning waterlines, feed alternatives and vaccines
- Plus much more!

Click on the magazine below to access the digital version or to request a print copy simply contact your provincial board or get in touch with us at cfc@chicken.ca.

(picture of magazine cover with hyperlink to digital version)

Comprehensive and Progressive Trans-Pacific Partnership (CPTPP)

On January 23, 2018, Canada, together with the remaining Trans-Pacific Partnership (TPP) signatory countries announced the successful conclusion of Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).

- Canadian Hatching Egg Producers are disappointed that its concerns were not taken into consideration and market access concessions agreed in the original agreement were not suspended.
- Given that the current TPP-11 configuration does not include the U.S. and as there have been no requests from any of the remaining TPP-11 members, there was no need to maintain the market access levels of the original TPP.
- The concessions for broiler hatching eggs represent approximately 1.54% of the Canadian market and cause a significant loss for Canadian hatching egg farmers.
- Arguments that the market access conceded for supply management will not be filled are not relevant as Mexico has been investing in breeding and hatching technology.
- As the conclusion of CPTPP comes in the middle of the renegotiation of NAFTA, it is critical that the Government understand that any additional market access concessions will jeopardize the ability to keep our broiler hatching egg and chick industry strong for the benefit of all Canadians.

NAFTA Update

Round #6 – January 21-29, 2018– Montreal

Prepared by SM5 Staff

NAFTA

The sixth round of the NAFTA negotiations took place in Montreal. While initial reports indicated that the round was scheduled to take place January 23-28, the agriculture talks began on January 21 and the round officially concluded with a Ministerial Meeting and press event on January 29.

A fairly large delegation from the dairy, poultry and egg sectors attended in part because the round took place in Canada but also because there were a number of side events that took place including a reception hosted jointly by the SM5 and the dairy and poultry processors (see below). From the national SM5 the following representatives were in Montreal: Benoît Fontaine, Michael Laliberté, Yves Ruel, Lauren Kennedy and Tara Molloy (CFC), Mark Davis and Phil Boyd (TFC), Gyslain Loyer (CHEP), Tim Lambert and Judi Bundrock (EFC), Pierre Lampron, David Wiens, Jacques Lefebvre, Yves Leduc, Matt Morrisson and Ashlee Smith (DFC). The processors were represented by Robin Horel (CPEPC) and Mathieu Frigon (DPAC). In addition, representatives from our respective member organizations were also in Montreal as well as representatives from CFA and UPA.

While there were expectations that this round would be very important in determining the future of the NAFTA renegotiations given upcoming U.S. and Mexican elections as well as President Trump's threat to withdraw from NAFTA, we had a different perspective and thought it would be fairly quiet –which it was.

With respect to agriculture, no significant progress was made on agriculture during the two days of discussions dedicated to that subject. Given the round took place in Montreal, Canada acted as chair and politely allowed the US to present their proposals, some of which were on dairy. Canada, however, did not engage on those proposals but did ask some questions of clarification and pushed back whenever possible.

In addition to regular briefings on agriculture the SM5 was able to secure a meeting with Canada's Chief Negotiator, Steve Verheul. Chief negotiators did make an attempt at discussing some of the

more difficult issues including autos and the sunset clause. No progress was made on either of those issues and the USTR publicly criticized Canadian and Mexican proposals on those issues. That said, the chapter on anti-corruption was closed and the Ministers touted progress on other key areas. However Steve was quoted in the media as saying: "I think it was a positive week, we're moving in the right direction, but there's a long ways to go". Steve Verheul emphasized during our meeting that the US threat to withdraw from NAFTA remains a possibility they are prepared to live with.

At the joint press event on January 29, while there was some "tough talk" from Minister Freeland and USTR Lighthizer, the tone of the concluding press conference was slightly more positive than after the last time Ministers were together leaving observers at the time wondering if the negotiations might stall completely. Ministers seemed more conciliatory and all mentioned that they were looking forward to more progress on the next round of talks, which will be held in Mexico City late February.

As mentioned above, the SM5 hosted a reception on Monday, January 22 to support the government's contention that SM is an important part of Canadian agriculture and one that they cannot simply negotiate away. Invitations were extended to negotiators, officials and industry representatives attending this round of negotiations. While the event was contending with the negotiators' schedules, a few key individuals made appearances including Jean-Claude Poissant, Parliamentary Secretary to the Minister of Agriculture and Agri-Food, and Frédéric Seppey, Canada's Chief Agriculture Negotiator.

CPTPP

While on the ground for the NAFTA negotiations our attention was quickly diverted to the CPTPP and the announcement that the remaining 11 members of the Comprehensive and Progressive Trans-Pacific Partnership (CPTPP) agreed on Tuesday, January 23, 2018 to a revised trade agreement in principle which is scheduled to officially be signed in early March 2018. The timing of a final CPTPP agreement (right in the middle of the 6th round of NAFTA) came as a surprise. It is clear, however, that Canada was not in control of the agenda. This is supported by previous reports that Japan was driving the process and was becoming increasingly frustrated by CPTPP members that appeared to be holding things up.

It was communicated by Government to the group that despite some attempts to reopen the market access concessions, Canada's trading partners ultimately refused and delivered the ultimatum that Canada either sign-off, or be left out of the CPTPP. Given the lack of progress at NAFTA, and the continued possibility that President Trump could initiate the withdrawal process, Canada felt that it was important to diversify its trading relationship. Canada also felt there were



overall benefits to being part of the CPTPP. Due in large part to these factors, the Canadian government elected to proceed with signing the agreement, including the original market access concessions.

The SM5 met with Minister Champagne on January 25, 2018 and all have now been scheduled to meet with Minister MacAulay in the coming two weeks.

Attention BC Farmers!

Plan to attend...



Transition Planning Workshop for Farm Families

March 6, 2018
Abbotsford, British Columbia

Is your farm in a state of transition? Are you looking to start the succession conversation?

Yes?! Then Farm Management Canada's Bridging the Gap Workshop is for you!

The Bridging the Gap Workshop welcomes farm families to work with renowned farm family coach Elaine Froese and farm management consultant Cedric MacLeod to address some the elephants in the room that are preventing or hindering succession planning back on the farm.



Elaine Froese
Farm Family Coach



Cedric MacLeod
Management Consultant

Join us!

When: 8:00 a.m. - 4:30 p.m. Tuesday March 6, 2018

Where: Sandman Hotel & Suites, 32720 Simon Ave. Abbotsford, British Columbia

Cost: \$150+tax (includes hot breakfast, lunch, breaks, workshop materials and *Do the Tough Things Right* by Elaine)

For more info and to register visit www.fmc-gac.com/content/bridging-gap-step-succession

From past participants:

“Gave us the confidence to take the next step.”

“It has started some very important conversations.”

“Life changing.”

Come early!



AgriShield

Be one of the first to try AgriShield®!

Join us Monday March 5 from 2:00 p.m. to 5:00 p.m.

We need your help to finalize our new online risk management platform.

AgriShield is the first to offer a 360° view of your farm practices to assess and manage risks on the farm. This platform will guide farmers through 6 families of risk they may encounter on their farm and practices to manage these risks.

The first 15 individuals to register for the AgriShield® review will be reimbursed for one night accommodation and travel, up to a total of \$600 per participant.

For more information and to attend the consultation, email Mathieu Lipari at Mathieu@fmc-fac.com

Bridging the Gap is proudly presented by:



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